

**ASSEMBLY BILL**

**No. 2729**

**Introduced by Assembly Member Alquist**

February 23, 1998

An act to amend Section 14087.3 of the Welfare and Institutions Code, relating to Medi-Cal.

LEGISLATIVE COUNSEL'S DIGEST

AB 2729, as introduced, Alquist. Medi-Cal: managed care provider payment rates.

Existing law provides for the Medi-Cal program, which is administered by the State Department of Health Services, pursuant to which medical benefits are provided to public assistance recipients and certain other low-income persons.

Existing law authorizes the department to contract with various types of health care providers and entities in order to obtain Medi-Cal services through managed care arrangements.

This bill would require that the department determine preliminary per capita payment rates for managed care providers and notify them of the preliminary rates at least 60 days prior to the commencement of the contract period, to notify them of the final rate by the first day of the contract period, and to pay interest to those providers on increases in payment rates occurring after the commencement of the contract period. The bill would also prohibit the recapture of any interest on the amount of any reduction in managed care provider per capita rates occurring during the contract period.

Vote: majority. Appropriation: no. Fiscal committee: yes.  
State-mandated local program: no.

*The people of the State of California do enact as follows:*

1 SECTION 1. Section 14087.3 of the Welfare and  
2 Institutions Code is amended to read:  
3 14087.3. (a) The director may contract, on a bid or  
4 nonbid basis, with any qualified individual, organization,  
5 or entity to provide services to, arrange for or case  
6 manage the care of Medi-Cal beneficiaries. At the  
7 director's discretion, the contract may be exclusive or  
8 nonexclusive, statewide or on a more limited geographic  
9 basis, and include provisions to do the following:  
10 (1) Perform targeted case management of selected  
11 services or beneficiary populations where it is expected  
12 that case management will reduce program  
13 expenditures.  
14 (2) Provide for delivery of services in a manner  
15 consistent with managed care principles, techniques, and  
16 practices directed at ensuring the most cost-effective and  
17 appropriate scope, duration, and level of care.  
18 (3) Provide for alternate methods of payment,  
19 including, but not limited to, a prospectively negotiated  
20 reimbursement rate, fee-for-service, retainer, capitation,  
21 shared savings, volume discounts, lowest bid price,  
22 negotiated price, rebates, or other basis.  
23 (4) Secure services directed at any or all of the  
24 following:  
25 (A) Recruiting and organizing providers to care for  
26 Medi-Cal beneficiaries.  
27 (B) Designing and implementing fiscal or other  
28 incentives for providers to participate in the Medi-Cal  
29 program in cost-effective ways.  
30 (C) Linking beneficiaries with cost-effective  
31 providers.  
32 (5) Provide for:  
33 (A) Medi-Cal managed care plans contracting under  
34 this chapter or Chapter 8 (commencing with Section



1 14200) to share in the efficiencies and economies realized  
2 by those contracts.

3 (B) Effective coordination between contractors  
4 operating under this article and Medi-Cal managed care  
5 plans in the management of health care provided to  
6 Medi-Cal beneficiaries.

7 (6) Permit individual physicians, groups of physicians,  
8 or other providers to participate in a manner that  
9 supports the organized system mode of operation.

10 (7) Encourage group practices with relationships with  
11 hospitals having low unit costs.

12 (b) The director may require individual physicians,  
13 groups of physicians, or other providers as a condition of  
14 participation under the Medi-Cal program, to enter into  
15 capitated contracts pursuant to this section in order to  
16 correct or prevent irregular or abusive billing practices.  
17 No physician, groups of physicians, or other providers  
18 shall be reimbursed for services rendered to Medi-Cal  
19 beneficiaries if the physician, group of physicians, or  
20 other providers has declined to enter into a contract  
21 required by the director pursuant to this section.

22 (c) The department shall seek federal waivers  
23 necessary to allow for federal financial participation  
24 under this section.

25 (d) (1) *Notwithstanding the provisions of this*  
26 *chapter, the department shall determine preliminary per*  
27 *capita rates of payment for services provided to Medi-Cal*  
28 *beneficiaries enrolled in a managed care program*  
29 *contracting in areas specified by the director for*  
30 *expansion of the Medi-Cal managed care program under*  
31 *this section, or Sections 14018.7, 14087.31, 14087.35,*  
32 *14087.36, 14087.38, 14087.96, 14089, and 14089.05, and shall*  
33 *notify the managed care plans of the preliminary contract*  
34 *rate at least 60 days prior to commencement of the*  
35 *contract period. The department shall notify managed*  
36 *care plans of final per capita rates by the first day of the*  
37 *contract.*

38 (2) *If capitation rates for contractors to which*  
39 *paragraph (1) applies become effective after the*  
40 *commencement of the contract period, the department*

1 shall pay to any managed care plan that receives a rate  
2 increase the interest on the difference between the new  
3 rate and the current rate for the period of time between  
4 the commencement of the contract period and the  
5 effective date of the new rate.

6 (3) If capitation rates for contractors to which  
7 paragraph (1) applies become effective after the  
8 commencement of the contract period and a managed  
9 care plan receives a new rate decrease, any overpayment  
10 by the state for the period of time between the  
11 commencement of the contract period and the effective  
12 date of the new rate shall not be recaptured by the state.

